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**Sincerely,  
BPA International**

# BUSINESS PUBLICATION

## CIRCULATION STATEMENT FOR THE 6 MONTH PERIOD ENDED JUNE 2003

No. 000/06-03  
Comparable

No attempt has been made to rank the information contained in this report in order of importance, since BPA International believes this is a judgment which must be made by the user of the report.



### Business of Performing Audits

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# DESIGNFAX

Nelson Publishing, Inc.  
2500 Tamiami Trail North  
Nokomis, FL 34275  
Tel. No.: (941) 966-9521  
FAX No.: (941) 966-2590

Official Publication of: None  
Established: 1979  
Issues Per Year: 12

### FIELD SERVED

DESIGNFAX MAGAZINE serves the design engineering function in the Original Equipment Market (OEM) including those whose products fall in the U.S. Government SIC Classifications 34, 35, 36, 37, 38, 39 and 87.

### DEFINITION OF RECIPIENT QUALIFICATION

Qualified recipients are individuals performing a product or systems design engineering function; research and development; engineering management; design of equipment for In-plant use. Standards, testing, quality control and personnel performing other design related engineering functions are also qualified

AVERAGE NON-QUALIFIED CIRCULATION	
NON-QUALIFIED Not Included Elsewhere	Copies
Other Paid Circulation _____	-
Advertiser and Agency _____	1,217
Rotated or Occasional _____	-
Allocated for Trade Shows and Conventions _____	1,258
All Other _____	1,686
<b>TOTAL</b>	<b>4,161</b>

1. AVERAGE QUALIFIED CIRCULATION BREAKOUT FOR PERIOD						
QUALIFIED CIRCULATION	Total Qualified		Qualified Non-Paid		Qualified Paid	
	Copies	Percent	Copies	Percent	Copies	Percent
Individual _____	104,501	100.0	104,501	100.0	-	-
Sponsored Individually Addressed _____	-	-	-	-	-	-
Membership Benefit _____	-	-	-	-	-	-
Multi-Copy Same Addressee _____	-	-	-	-	-	-
Single Copy Sales _____	-	-	-	-	-	-
<b>TOTAL QUALIFIED CIRCULATION</b>	<b>104,501</b>	<b>100.0</b>	<b>104,501</b>	<b>100.0</b>	-	-

2. QUALIFIED CIRCULATION BY ISSUES WITH REMOVALS AND ADDITIONS FOR PERIOD											
2003 Issue	Number Removed	Number Added	Qualified Non-Paid	Qualified Paid	Total Qualified	2003 Issue	Number Removed	Number Added	Qualified Non-Paid	Qualified Paid	Total Qualified
January _____	131	131			104,501	April _____	62	62			104,501
February _____	136	136			104,501	May _____	414	414			104,501
March _____	84	84			104,501	June _____	-	-			104,501
						<b>TOTAL</b>	<b>827</b>	<b>827</b>			

Designfax / June 2003

**3a. BUSINESS/OCCUPATIONAL BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF MAY 2003**

This issue is equal to the average of the other 5 issues reported in Paragraph two.

This publication conforms to the uniform business/occupational breakout which was developed by the BPA International advertiser, agency and publisher committee for the Design Engineering Market in December 1971, revised February 1974, requiring participating publications to report their circulation on a comparable basis by June 1974. A copy of the comparability brochure can be obtained from BPA International.

Standard Industrial Classification (SIC) is a numerical coding system developed by the Statistical Policy Division of the Office of Management and Budget. Copies of the SIC Manual can be purchased from the Superintendent of Documents of the U.S. Government Printing Office, Washington, D.C. 20402 (Classification based on 1987 SIC Manual).

SIC No.	Business & Industry	Total Qualified	Percent of Total	CLASSIFICATION BY PRIMARY JOB FUNCTION							
				Design Engineering Staff		Manufacturing/ Production Engineering (C)	Research & Development (D)	Testing & Evaluation (Materials, Components or Products) (E)	Quality Control/ Assurance/ Standards (F)	Corporate Management (G)	Other (H)
				Product or System Design Engineering (A)	Engineering Management (B)						
3411	Metal Cans	79	0.1	26	13	17	9	1	4	9	-
3412	Metal Shipping Barrels, Drums, Kegs, and Pails	32	-	11	8	7	2	1	1	2	-
3421	Cutlery	64	0.1	24	10	15	9	-	-	6	-
3423	Hand and Edge Tools, NEC	290	0.3	110	45	76	24	8	4	23	-
3425	Saw Blades and Handsaws	38	-	15	7	9	5	1	1	-	-
3429	Hardware, NEC	444	0.4	176	86	87	18	12	11	54	-
3431	Enameled Iron and Metal Sanitary Ware	62	0.1	22	16	14	1	2	2	5	-
3432	Plumbing Fixture Fittings and Trim	124	0.1	56	18	29	10	2	3	5	1
3433	Heating Equipment, Except Electric	217	0.2	82	36	54	16	6	6	17	-
3441	Fabricated Structural Metal	406	0.4	137	64	84	25	7	5	83	1
3442	Metal Doors, Sash, Frames, Molding, and Trim	227	0.2	93	37	33	17	6	7	33	1
3443	Fabricated Plate Work (Boiler Shops)	533	0.5	202	111	90	34	16	11	69	-
3444	Sheet Metal Work	491	0.5	154	86	121	25	12	7	86	-
3446	Architectural and Ornamental Metal Work	98	0.1	34	21	14	6	2	1	20	-
3448	Prefabricated Metal Buildings and Components	100	0.1	29	21	14	11	4	-	21	-
3449	Miscellaneous Structural Metal Work	29	-	10	10	6	-	-	-	3	-
3451	Screw Machine Products	333	0.3	87	58	93	18	4	13	60	-
3452	Bolts, Nuts, Screws, Rivets, and Washers	209	0.2	83	38	35	14	2	7	30	-
3462	Iron and Steel Forgings	192	0.2	69	39	42	10	5	7	20	-
3463	Nonferrous Forgings	60	0.1	19	12	9	2	1	4	13	-
3465	Automotive Stampings	187	0.2	72	32	42	12	6	7	16	-
3466	Crowns and Closures	39	-	22	6	4	1	3	-	3	-
3469	Metal Stampings, NEC	815	0.8	267	150	174	46	16	30	131	1
3471	Electroplating, Plating, Polishing, Anodizing, and Coloring	205	0.2	62	32	44	7	5	6	48	1
3479	Coating, Engraving, and Allied Services, NEC	329	0.3	104	53	54	36	15	9	56	2
3482	Small Arms Ammunition	30	-	12	1	9	1	1	1	5	-
3483	Ammunition, Except for Small Arms	61	0.1	24	10	9	10	4	1	3	-
3484	Small Arms	74	0.1	27	14	17	5	3	2	6	-
3489	Ordnance and Accessories, NEC	47	-	16	12	6	7	1	3	1	1
3491	Industrial Valves	311	0.3	138	54	62	19	9	4	25	-
3492	Fluid Power Valves and Hose Fittings	162	0.2	78	24	26	4	7	2	21	-
3493	Steel Springs, Except Wire	49	-	22	8	5	2	1	3	7	1
3494	Valves and Pipe Fittings, NEC	346	0.3	139	57	76	28	12	8	26	-
3495	Wire Springs	89	0.1	36	9	21	4	-	2	17	-
3496	Miscellaneous Fabricated Wire Products	261	0.2	100	49	50	13	5	5	37	2
3497	Metal Foil and Leaf	12	-	4	2	2	1	1	1	1	-
3498	Fabricated Pipe and Pipe Fittings	129	0.1	38	24	33	3	3	6	22	-
3499	Fabricated Metal Products, NEC	479	0.5	154	77	133	27	8	5	75	-
	Sub-Total SIC 34	7,653	7.3	2,754	1,350	1,616	482	192	189	1,059	11
3511	Steam, Gas, and Hydraulic Turbines	445	0.4	186	81	71	31	30	14	32	-
3519	Internal Combustion Engines, NEC	492	0.5	233	67	82	32	23	21	33	1
3523	Farm Machinery and Equipment	800	0.8	316	89	127	77	45	22	123	1
3524	Lawn and Garden Equipment	188	0.2	75	31	32	14	14	4	18	-
3531	Construction Machinery and Equipment	1,057	1.0	456	155	163	83	68	29	103	-
3532	Mining Machinery and Equipment	239	0.2	97	33	36	22	14	8	29	-
3533	Oil and Gas Field Machinery and Equipment	453	0.4	183	68	89	41	21	11	40	-
3534	Elevators and Moving Stairways	158	0.2	77	27	20	17	10	2	5	-
3535	Conveyors and Conveying Equipment	794	0.8	368	127	98	23	45	18	113	2
3536	Overhead Traveling Cranes, Hoists, and Monorail Systems	202	0.2	88	31	28	7	13	10	25	-
3537	Industrial Trucks, Tractors, Trailers, and Stackers	417	0.4	186	65	63	31	30	7	35	-
3541	Machine Tools, Metal Cutting Types	1,060	1.0	412	159	171	69	46	20	180	3
3542	Machine Tools, Metal Forming Types	488	0.5	222	82	70	24	26	11	52	1
3543	Industrial Patterns	91	0.1	19	15	12	2	5	2	36	-
3544	Special Dies, Tools, Jigs, and Fixtures	2,439	2.3	785	347	443	119	99	70	575	1
3545	Cutting Tools, Machine Tool Accessories	1,001	1.0	375	141	157	78	55	30	164	1
3546	Power-Driven Handtools	259	0.2	101	34	42	27	16	9	30	-
3547	Rolling Mill Machinery and Equipment	73	0.1	29	10	18	3	1	2	9	1
3548	Electric and Gas Welding and Soldering Equipment	278	0.3	109	36	46	16	17	8	45	1
3549	Metalworking Machinery, NEC	457	0.4	214	62	56	23	31	10	61	-
3552	Textile Machinery	278	0.3	109	42	39	29	15	7	36	1
3553	Woodworking Machinery	176	0.2	80	23	23	12	8	1	27	2
3554	Paper Industries Machinery	350	0.3	153	50	42	26	25	13	41	-
3555	Printing Trades Machinery and Equipment	452	0.4	205	59	61	34	28	13	51	1
3556	Food Products Machinery	633	0.6	257	105	94	55	26	18	78	-
3559	Special Industry Machinery, NEC	1,671	1.6	750	235	242	122	90	49	180	3
3561	Pumps and Pumping Equipment	857	0.8	347	130	169	67	48	19	74	3
3562	Ball and Roller Bearings	422	0.4	155	77	81	41	28	13	27	-
3563	Air and Gas Compressors	367	0.4	166	40	57	27	25	14	36	2
3564	Industrial and Commercial Fans and Blowers	460	0.4	181	64	93	30	20	14	56	2
3565	Packaging Machinery	640	0.6	285	110	74	43	30	24	74	-
3566	Speed Changers, Industrial High-Speed Drives, and Gears	309	0.3	120	55	57	22	11	10	34	-
3567	Industrial Process Furnaces and Ovens	541	0.5	260	89	67	31	27	8	59	-
3568	Mechanical Power Transmission Equipment, NEC	252	0.2	94	40	46	18	14	4	36	-
3569	General Industrial Machinery and Equipment, NEC	1,587	1.5	681	215	246	117	82	43	201	2
3571	Electronic Computers	1,260	1.2	581	178	113	132	67	82	107	-
3572	Computer Storage Devices	322	0.3	139	49	23	35	20	25	30	1
3575	Computer Terminals	217	0.2	89	36	17	21	10	11	33	-
3577	Computer Peripheral Equipment, NEC	1,932	1.8	780	293	205	193	127	122	212	-
3578	Calculating and Accounting Machines	107	0.1	34	12	19	11	14	4	13	-
3579	Office Machines, NEC	333	0.3	163	47	40	32	18	15	18	-
3581	Automatic Vending Machines	106	0.1	42	13	10	17	5	7	10	2
3582	Commercial Laundry, Drycleaning, and Pressing Machines	59	0.1	26	6	14	3	2	2	6	-
3585	Air-Conditioning and Warm Air Heating Equipment	1,197	1.1	473	192	230	86	62	32	121	1
3586	Measuring and Dispensing Pumps	68	0.1	33	5	15	3	2	2	8	-

SIC No.	Business & Industry	Total Qualified	Percent of Total	CLASSIFICATION BY PRIMARY JOB FUNCTION							
				Design Engineering Staff		Manufacturing/ Production Engineering (C)	Research & Development (D)	Testing & Evaluation (Materials, Components or Products) (E)	Quality Control/ Assurance/ Standards (F)	Corporate Management (G)	Other (H)
				Product or System Design Engineering (A)	Engineering Management (B)						
3589	Service Industry Machinery, NEC	888	0.8	385	124	89	77	49	18	145	1
3592	Carburetors, Pistons, Piston Rings, and Valves	132	0.1	51	16	30	14	5	4	12	-
3593	Fluid Power Cylinders and Actuators	254	0.2	123	34	33	12	12	12	28	-
3594	Fluid Power Pumps and Motors	217	0.2	87	33	34	19	12	12	20	-
3596	Scales and Balances, Except Laboratory	148	0.1	60	25	23	10	6	4	20	-
3599	Industrial and Commercial Machinery and Equipment, NEC	4,777	4.6	1318	649	1013	297	181	120	1193	6
Sub-Total SIC 35		32,403	30.8	12,758	4,706	5,123	2,375	1,678	1,030	4,694	39
3612	Power, Distribution, and Specialty Transformers	602	0.6	262	93	69	41	34	29	73	1
3613	Switchgear and Switchboard Apparatus	852	0.8	378	116	111	55	53	44	94	1
3621	Motors and Generators	1,183	1.1	514	184	166	100	60	46	111	2
3624	Carbon and Graphite Products	126	0.1	46	17	23	12	6	5	17	-
3625	Relays and Industrial Controls	2,084	2.0	976	251	213	142	122	108	269	3
3629	Electrical Industrial Apparatus, NEC	485	0.5	180	66	71	44	28	37	56	3
3631	Household Cooking Equipment	115	0.1	44	13	21	11	7	6	13	-
3632	Household Refrigerators and Home and Farm Freezers	119	0.1	47	20	24	6	9	4	9	-
3633	Household Laundry Equipment	78	0.1	31	21	8	5	10	3	-	-
3634	Electric Housewares and Fans	146	0.1	55	24	26	13	9	5	14	-
3635	Household Vacuum Cleaners	71	0.1	35	10	11	5	5	1	4	-
3639	Household Appliances, NEC	192	0.2	64	31	31	21	10	17	17	1
3641	Electric Lamp Bulbs and Tubes	170	0.2	63	17	34	20	15	4	16	1
3643	Current-Carrying Wiring Devices	598	0.6	250	93	90	39	46	20	60	-
3644	Noncurrent-Carrying Wiring Devices	237	0.2	90	37	38	27	14	9	22	-
3645	Residential Electric Lighting Fixtures	216	0.2	101	33	26	10	12	6	28	-
3646	Commercial and Industrial Electric Lighting Fixtures	180	0.2	69	32	23	11	10	7	28	-
3647	Vehicular Lighting Equipment	170	0.2	68	30	32	13	9	3	15	-
3648	Lighting Equipment, NEC	295	0.3	122	50	32	27	17	4	43	-
3651	Household Audio and Video Equipment	692	0.7	287	97	80	76	45	38	69	-
3652	Phonograph Records and Prerecorded Audio Tapes	60	0.1	20	13	8	-	5	1	13	-
3661	Telephone and Telegraph Apparatus	1,302	1.2	638	147	102	127	97	87	101	3
3663	Radio and Television Communications Equipment	2,656	2.5	1272	343	263	223	158	165	231	1
3669	Communications Equipment, NEC	1,425	1.4	606	257	139	118	92	85	127	1
3671	Electron Tubes	136	0.1	55	18	25	10	12	3	13	-
3672	Printed Circuit Boards	1,134	1.1	475	168	149	71	63	56	150	2
3674	Semiconductors and Related Devices	3,567	3.4	1613	622	378	282	206	200	265	1
3675	Electronic Capacitors	206	0.2	80	37	22	27	10	14	16	-
3676	Electronic Resistors	66	0.1	31	6	7	3	5	4	10	-
3677	Electronic Coils, Transformers, and Other Inductors	237	0.2	109	33	19	16	15	12	33	-
3678	Electronic Connectors	438	0.4	219	75	44	34	24	12	30	-
3679	Electronic Components, NEC	4,305	4.1	1772	693	600	297	241	182	514	6
3691	Storage Batteries	165	0.2	65	26	29	18	7	5	15	-
3692	Primary Batteries, Dry and Wet	76	0.1	29	11	18	4	8	3	3	-
3694	Electrical Equipment for Internal Combustion Engines	396	0.4	181	49	51	34	27	23	31	-
3695	Magnetic and Optical Recording Media	149	0.1	57	17	22	16	11	12	14	-
3699	Electrical Machinery, Equipment, and Supplies, NEC	1,508	1.4	653	227	180	117	90	56	179	6
Sub-Total SIC 36		26,437	25.4	11,557	3,977	3,185	2,075	1,592	1,316	2,703	32
3711	Motor Vehicles and Passenger Car Bodies	1,283	1.2	562	177	190	116	86	58	92	2
3713	Truck and Bus Bodies	275	0.3	109	31	43	24	22	6	40	-
3714	Motor Vehicle Parts and Accessories	4,556	4.4	1826	607	861	419	285	185	370	3
3715	Truck Trailers	200	0.2	89	30	24	14	13	5	24	1
3716	Motor Homes	53	0.1	22	7	9	6	5	1	3	-
3721	Aircraft	1,443	1.4	608	214	175	135	99	102	109	1
3724	Aircraft Engines and Engine Parts	670	0.6	253	98	96	83	50	41	49	-
3728	Aircraft Parts and Auxiliary Equipment, NEC	1,729	1.7	707	217	248	161	113	76	205	2
3731	Ship Building and Repairing	407	0.4	156	64	55	43	20	24	45	-
3732	Boat Building and Repairing	426	0.4	155	42	43	34	17	17	118	-
3743	Railroad Equipment	325	0.3	142	49	56	22	20	8	27	1
3751	Motorcycles, Bicycles, and Parts	190	0.2	66	25	41	27	10	3	18	-
3761	Guided Missiles and Space Vehicles	519	0.5	237	72	49	58	42	40	21	-
3764	Guided Missile and Space Vehicle Propulsion Units	159	0.2	67	19	13	25	13	8	14	-
3769	Guided Missile and Space Vehicle Parts, NEC	127	0.1	53	17	22	14	9	3	9	-
3792	Travel Trailers and Campers	56	0.1	28	6	7	4	1	2	8	-
3795	Tanks and Tank Components	111	0.1	46	16	12	17	12	3	5	-
3799	Transportation Equipment, NEC	223	0.2	86	31	31	25	13	12	25	-
Sub-Total SIC 37		12,752	12.4	5,212	1,722	1,975	1,227	830	594	1,182	10
3812	Search and Navigation Instruments and Equipment	2,419	2.3	1259	359	299	216	129	43	111	3
3821	Laboratory Apparatus and Furniture	421	0.4	198	48	64	51	20	6	34	-
3822	Automatic Controls for Regulating Environments	768	0.7	367	109	106	45	30	27	82	2
3823	Industrial Instruments for Measurement	1,474	1.5	776	203	161	109	58	17	149	1
3824	Totalizing Fluid Meters and Counting Devices	201	0.2	104	28	18	20	7	5	18	1
3825	Instruments for Measuring and Testing of Electricity	1,445	1.4	791	210	147	76	69	18	134	-
3826	Laboratory Analytical Instruments	726	0.7	371	94	85	83	23	14	56	-
3827	Optical Instruments and Lenses	404	0.4	183	62	55	41	14	10	39	-
3829	Measuring and Controlling Devices, NEC	1,769	1.7	880	274	183	145	85	29	172	1
3841	Surgical and Medical Instruments and Apparatus	2,856	2.7	1262	399	446	303	95	68	280	3
3842	Orthopedic, Prosthetic, and Surgical Appliances	773	0.7	351	76	122	99	22	28	75	-
3843	Dental Equipment and Supplies	235	0.2	94	25	38	29	10	5	34	-
3844	X-Ray Apparatus and Tubes	237	0.2	130	29	32	21	6	4	15	-
3845	Electromedical and Electrotherapeutic Apparatus	650	0.6	350	90	58	67	30	19	36	-
3851	Ophthalmic Goods	167	0.2	61	27	34	22	6	1	15	1
3861	Photographic Equipment and Supplies	450	0.4	215	62	66	35	20	8	43	1
3873	Watches, Clocks, Clockwork Operated Devices, and Parts	38	-	15	8	6	2	-	1	6	-
Sub-Total SIC 38		15,033	14.3	7,407	2,103	1,920	1,364	624	303	1,299	13
39	Miscellaneous Manufacturing Industries	1,354	1.3	473	225	318	97	21	29	190	1
87	Engineering and Management Services	3,561	3.4	1,234	648	427	449	120	59	617	7
Sub-Total Original Equipment Market (34-39)		99,193	94.9	41,395	14,731	14,564	8,069	5,057	3,520	11,744	113
Other Manufacturing (20-33)		2,458	2.4	673	444	802	159	58	61	254	7
Total Non-Manufacturing		2,850	2.7	938	455	432	307	113	62	522	21
<b>TOTAL QUALIFIED CIRCULATION</b>		<b>104,501</b>	<b>100.0</b>	<b>43,006</b>	<b>15,630</b>	<b>15,798</b>	<b>8,535</b>	<b>5,228</b>	<b>3,643</b>	<b>12,520</b>	<b>141</b>

3b. QUALIFICATION SOURCE BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF MAY 2003							
QUALIFICATION SOURCE	Qualified Within			Qualified Non-Paid	Qualified Paid	Total Qualified	Percent
	1 year	2 years	3 years				
I. <b>TOTAL</b> - Personal direct request from the recipient: _____	<b>80,331</b>	<b>23,878</b>	-			<b>104,209</b>	<b>99.7</b>
a. Written _____	9,139	1,173	-			10,312	9.9
b. Telecommunication _____	67058	21,935	-			88,993	85.1
c. Internet and E-Mail _____	4,134	770	-			4,904	4.7
II. <b>TOTAL</b> - Request from recipient's company: _____	<b>168</b>	<b>7</b>	-			<b>175</b>	<b>0.2</b>
a. Written _____	-	-	-			-	-
b. Telecommunication _____	-	-	-			-	-
c. Internet and E-Mail _____	168	7	-			175	0.2
III. <b>TOTAL</b> - Membership Benefit: _____	-	-	-			-	-
a. Individual _____	-	-	-			-	-
b. Organizational _____	-	-	-			-	-
IV. <b>TOTAL</b> - Communication from recipient or recipient's company (other than request): _____	-	-	-			-	-
a. Written _____	-	-	-			-	-
b. Telecommunication _____	-	-	-			-	-
c. Internet and E-Mail _____	-	-	-			-	-
V. <b>TOTAL</b> - Sources other than above (listed alphabetically): _____	-	<b>117</b>	-			<b>117</b>	<b>0.1</b>
Association rosters and directories _____	-	-	-			-	-
*Business directories _____	-	117	-			117	0.1
Independent field reports _____	-	-	-			-	-
Licenseses - National, State or Local Government _____	-	-	-			-	-
Manufacturer's, distributor's and wholesaler's lists _____	-	-	-			-	-
Other sources _____	-	-	-			-	-
VI. <b>TOTAL</b> - Single Copy Sales: _____	-	-	-			-	-
<b>TOTAL QUALIFIED CIRCULATION</b>	<b>80,499</b>	<b>24,002</b>	-			<b>104,501</b>	<b>100.0</b>
<b>*See Paragraph 11</b>	<b>PERCENT</b>	<b>77.0</b>	<b>23.0</b>	-		<b>100.0</b>	-

3c. MAILING ADDRESS BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF MAY 2003				
MAILING ADDRESS	Qualified Non-Paid	Qualified Paid	Total Qualified	Percent
Individuals by name and title and/or function _____			104,501	100.0
Individuals by name only _____			-	-
Titles or functions only _____			-	-
Company names only _____			-	-
Multi-Copy Same Addressee copies _____			-	-
Single Copy Sales _____			-	-
<b>TOTAL QUALIFIED CIRCULATION</b>			<b>104,501</b>	<b>100.0</b>

4. GEOGRAPHICAL BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF MAY 2003									
State & Zip Code	Qualified Non-Paid	Qualified Paid	Total Qualified	Percent	State & Zip Code	Qualified Non-Paid	Qualified Paid	Total Qualified	Percent
039-049 Maine _____			319		400-427 Kentucky _____			999	
030-038 New Hampshire _____			892		370-385 Tennessee _____			1541	
050-059 Vermont _____			315		350-369 Alabama _____			1121	
010-027 Massachusetts _____			3873		386-397 Mississippi _____			441	
028-029 Rhode Island _____			451		<b>EAST SO. CENTRAL</b>			<b>4,102</b>	<b>3.9</b>
060-069 Connecticut _____			2417		716-729 Arkansas _____			521	
<b>NEW ENGLAND</b>			<b>8,267</b>	<b>7.9</b>	700-714 Louisiana _____			428	
100-149 New York _____			5319		730-749 Oklahoma _____			990	
070-089 New Jersey _____			2538		750-799 Texas _____			5380	
150-196 Pennsylvania _____			5082		<b>WEST SO. CENTRAL</b>			<b>7,319</b>	<b>7.0</b>
<b>MIDDLE ATLANTIC</b>			<b>12,939</b>	<b>12.4</b>	590-599 Montana _____			124	
430-459 Ohio _____			7054		832-838 Idaho _____			393	
460-479 Indiana _____			3341		820-831 Wyoming _____			62	
600-629 Illinois _____			8117		800-816 Colorado _____			1516	
480-499 Michigan _____			6326		870-884 New Mexico _____			432	
530-549 Wisconsin _____			4256		850-865 Arizona _____			1442	
<b>EAST NO. CENTRAL</b>			<b>29,094</b>	<b>27.8</b>	840-847 Utah _____			793	
550-567 Minnesota _____			3257		889-898 Nevada _____			299	
500-528 Iowa _____			1329		<b>MOUNTAIN</b>			<b>5,061</b>	<b>4.9</b>
630-658 Missouri _____			1816		995-999 Alaska _____			33	
580-588 North Dakota _____			186		980-994 Washington _____			1916	
570-577 South Dakota _____			237		970-979 Oregon _____			1307	
680-693 Nebraska _____			616		900-961 California _____			13280	
660-679 Kansas _____			1009		967-968 Hawaii _____			77	
<b>WEST NO. CENTRAL</b>			<b>8,450</b>	<b>8.1</b>	<b>PACIFIC</b>			<b>16,613</b>	<b>15.9</b>
197-199 Delaware _____			204		<b>UNITED STATES</b>			<b>104,292</b>	<b>99.8</b>
206-219 Maryland _____			1500		969 & 004-009 U.S. Territories _____			22	
200-205 Washington, DC _____			80		Canada _____			142	
220-246 Virginia _____			1635		Mexico _____			7	
247-268 West Virginia _____			224		Other International _____			38	
270-289 North Carolina _____			2634		APO/FPO _____			-	
290-299 South Carolina _____			1190		<b>TOTAL QUALIFIED CIRCULATION</b>			<b>104,501</b>	<b>100.0</b>
300-319 Georgia _____			1473						
320-349 Florida _____			3507						
<b>SOUTH ATLANTIC</b>			<b>12,447</b>	<b>11.9</b>					

**9. FIVE CALENDAR YEAR ANALYSIS: AVERAGE ANNUAL AUDITED QUALIFIED CIRCULATION AND CURRENT UNAUDITED CIRCULATION STATEMENTS**

	Audited Data	Audited Data	Circulation Claim
	2001	*2002	**2003
Total Audit Average Qualified: _____	125,880	104,500	104,501
Qualified Non-Paid: _____	125,880	104,500	104,501
Qualified Paid: _____	-	-	-
Post Expire Copies included in Paid Circulation: __	***NC	***NC	***NC
Average Annual Order Price: _____	***NC	***NC	***NC

**\*NOTE: The audited average qualified circulation for January-June 2002 = 109,629. The unaudited average qualified circulation for July-December 2002 = 104,500. Yielding an average qualified circulation of 107,064. With each successive year, new data will be added until five years of data is displayed.**

\*\*2003 is unaudited  
 \*\*\*NC = None Claimed

**11. ADDITIONAL DATA**

**PARAGRAPH 3b:**

Business directories include 1 source of circulation for a quantity of 117 copies or 0.1%.

**PARAGRAPHS 5 THROUGH 8 ARE NOT REQUIRED.**

**10. PAID CIRCULATION DATA**

***NC	Average Annual Subscription Order Price for the Period Required (includes promotional incentive value, if any)
12	Issues Per Year
***NC	All Single Copy Sales Prices for the Period
***NC	Renewal Rate of Paid Subscribers (Optional)

**PUBLISHER'S AFFIDAVIT**

We hereby make oath and say that all data set forth in this statement are true.		Date signed	July 15, 2003
A. Verner Nelson, Group Publisher		State	Florida
Wayne Harwell, Circulation Manager		County	Sarasota
(At least one of the above signatures must be that of an officer of the publishing company or its authorized representative.)		Received by BPA Int'l	July 15, 2003
<b>IMPORTANT NOTE:</b>		Type	PJ
This unaudited circulation statement has been checked against the previous audit report. It will be included in the annual audit made by BPA International.		ID Number	D034P0J3